



J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - Sale 24/2022

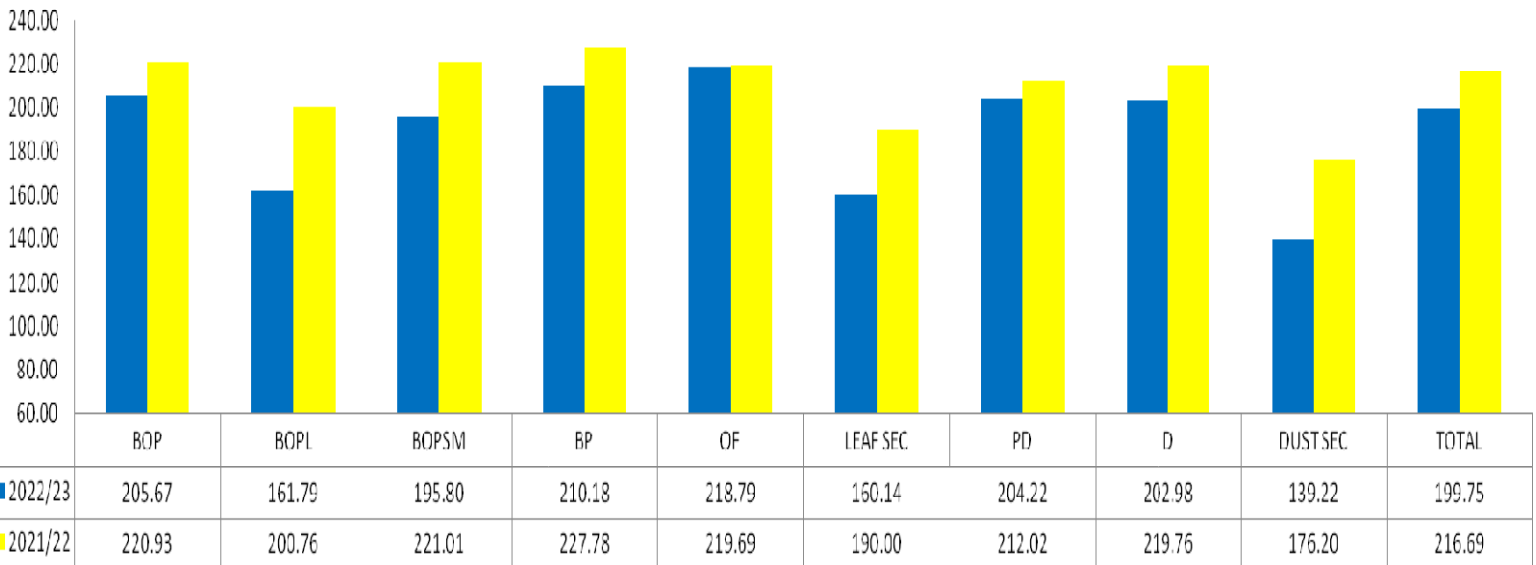
Market Report	
LEAF	DUST
<ul style="list-style-type: none"> <li>* Market witnessed fair demand.</li> <li>* Improved liquoring teas met with good enquiry and appreciated following competition.</li> <li>* Cleaner mediums around last.</li> <li>* Plainer and browner descriptions sold lower and witnessed withdrawals.</li> </ul>	<ul style="list-style-type: none"> <li>* Market witnessed fair demand.</li> <li>* Best varieties firm to occasionally dearer with competition .</li> <li>* Remaining liquoring varieties irregular and lower.</li> <li>* Clean mediums and plainer sorts irregular.</li> <li>* Browner sorts met with less enquiry and faced withdrawals.</li> </ul>

Buying Analysis	
LEAF	DUST
<ul style="list-style-type: none"> <li>* HUL : Active</li> <li>* TCPL : Selective</li> <li>* WI : Operated on liquoring sorts.</li> <li>* Internals : Operated.</li> <li>* Exporter : Some enquiry on bolder broken.</li> </ul>	<ul style="list-style-type: none"> <li>* HUL : Active.</li> <li>* TCPL : Selective</li> <li>* WI : Operated on liquoring sorts.</li> <li>* Internals : Operated.</li> </ul>

AUCTION AVERAGES												
	2022/23			2021/22			2020/21			UPTO Sale 24		
	Sale 24	Sale 23	+/-	Sale 24	Sale 23	+/-	Sale 24	Sale 23	+/-	2022/23	2021/22	2020/21
LEAF	221.96	206.56	15.41	237.19	237.73	-0.55	233.18	219.76	13.43	202.53	219.44	218.57
DUST	197.57	182.94	14.63	227.50	225.02	2.48	223.89	204.87	19.02	191.96	209.59	205.70
TOTAL	214.67	199.69	14.99	234.34	233.91	0.43	230.14	215.35	14.79	199.75	216.69	214.74

GTAC AUCTION AVERAGES										
SALE		17	18	19	20	21	22	23	24	
LEAF	2022/23	215.37	194.05	186.07	179.87	180.25	187.75	206.56	221.96	
	2021/22	200.94	205.92	215.18	222.03	228.26	231.54	237.79	237.19	
DUST	2022/23	224.44	206.12	183.69	176.40	166.20	173.18	182.94	197.57	
	2021/22	189.24	199.37	202.34	209.27	211.10	216.26	225.02	227.50	
TOTAL	2022/23	217.20	196.46	185.47	178.92	176.20	183.56	199.69	214.67	
	2021/22	198.16	204.17	211.60	217.93	223.05	227.07	233.91	234.34	

GTAC Grade Wise Averages Upto Sale 24



**OFFER / SOLD QUANTITY & AVERAGE PRICE (2022/23)**

	THIS SALE				LAST SALE				UPTO Sale 24			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
<b>BROKENS</b>	1992175.6	1345228.7	224.69	32%	2021899.7	1207552.3	210.59	40%	16348626.1	9247762.9	203.81	43%
<b>FANNINGS</b>	539618.2	368872.0	243.47	32%	505832.5	298543.5	221.28	41%	4073602.9	2616185.5	218.79	36%
<b>LEAF SEC.</b>	222733.8	149306.7	144.27	33%	241711.2	144970.1	142.66	40%	1597508.1	1010003.4	148.62	37%
<b>LEAF TOTAL</b>	<b>2754527.6</b>	<b>1863407.4</b>	<b>221.96</b>	<b>32%</b>	<b>2769443.3</b>	<b>1651065.9</b>	<b>206.56</b>	<b>40%</b>	<b>22019737.0</b>	<b>12873951.8</b>	<b>202.53</b>	<b>42%</b>
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
<b>DUST</b>	1036432.9	653553.6	209.45	37%	994943.3	538259.2	196.25	46%	7403913.4	3760381.4	203.58	49%
<b>DUST SEC.</b>	195214.3	140727.3	142.39	28%	211381.2	139222.0	131.49	34%	1338254.0	828663.7	139.22	38%
<b>DUST TOTAL</b>	<b>1231647.2</b>	<b>794280.9</b>	<b>197.57</b>	<b>36%</b>	<b>1206324.5</b>	<b>677481.2</b>	<b>182.94</b>	<b>44%</b>	<b>8742167.3</b>	<b>4589045.10</b>	<b>191.96</b>	<b>48%</b>
<b>TOTAL</b>	<b>3986174.8</b>	<b>2657688.3</b>	<b>214.67</b>	<b>33%</b>	<b>3975767.8</b>	<b>2328547.1</b>	<b>199.69</b>	<b>41%</b>	<b>30761904.3</b>	<b>17462996.90</b>	<b>199.75</b>	<b>43%</b>

**OFFER / SOLD QUANTITY & AVERAGE PRICE**

LEAF	THIS SALE				LAST SALE				UPTO Sale 24			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
<b>2022/23</b>	2754527.6	1863407.4	221.96	32%	2769443.3	1651065.9	206.56	40%	22019737.0	12873951.8	202.53	42%
<b>2021/22</b>	2594246.8	1586639.1	237.19	39%	1934717.9	1403816.1	237.73	27%	18192916.1	13517892.1	219.44	26%
DUST	THIS SALE				LAST SALE				UPTO Sale 24			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
<b>2022/23</b>	1231647.2	794280.9	197.57	36%	1206324.5	677481.2	182.94	44%	8742167.3	4589045.1	191.96	48%
<b>2021/22</b>	1215336.4	658652.9	227.50	46%	1060205.7	603673.4	225.02	43%	8215788.9	5238798.3	209.59	36%
TOTAL	THIS SALE				LAST SALE				UPTO Sale 24			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
<b>2022/23</b>	<b>3986174.8</b>	<b>2657688.3</b>	<b>214.67</b>	<b>33%</b>	<b>3975767.8</b>	<b>2328547.1</b>	<b>199.69</b>	<b>41%</b>	<b>30761904.3</b>	<b>17462996.9</b>	<b>199.75</b>	<b>43%</b>
<b>2021/22</b>	<b>3809583.2</b>	<b>2245292.0</b>	<b>234.34</b>	<b>41%</b>	<b>2994923.6</b>	<b>2007489.5</b>	<b>233.91</b>	<b>33%</b>	<b>26408705.0</b>	<b>18756690.4</b>	<b>216.69</b>	<b>29%</b>

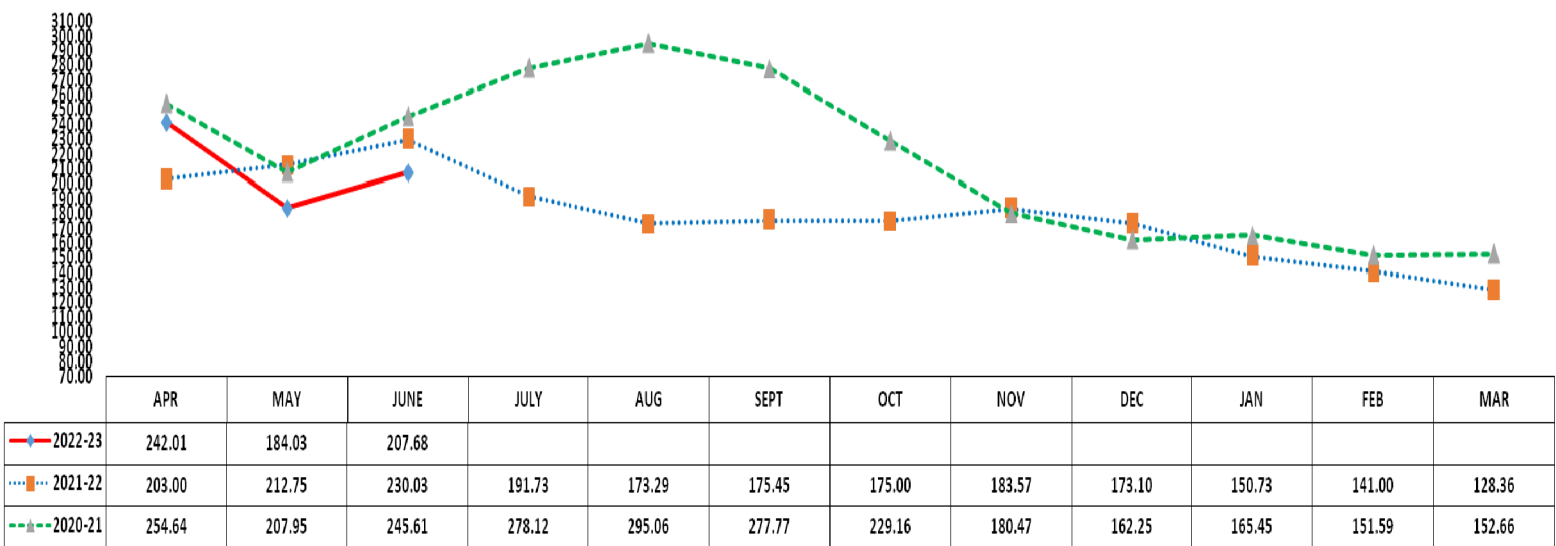
**PRICE RANGE**

% OF TEAS SOLD	LEAF						DUST				
	2022/23		UP TO Sale 24			2022/23		UP TO Sale 24			
	Sale 24	Sale 23	2022/23	2021/22	2020/21	Sale 24	Sale 23	2022/23	2021/22	2020/21	
BELOW 100	1.23	1.41	0.45	0.00	0.47	0.90	1.81	0.47	0.00	2.17	
BETWEEN 100.00-119.99	10.49	10.00	5.99	0.01	3.41	18.11	15.15	10.06	0.04	4.44	
BETWEEN 120.00-139.99	9.70	14.17	11.05	0.28	5.86	12.22	17.40	13.33	0.13	5.52	
BETWEEN 140.00-159.99	8.86	10.08	13.91	3.48	8.69	11.94	12.31	13.72	6.30	7.04	
BETWEEN 160.00-179.99	8.60	8.11	12.16	16.84	9.58	9.14	13.60	13.59	23.57	9.74	
BETWEEN 180.00-199.99	7.32	9.62	10.89	20.15	8.47	6.65	7.35	9.94	20.76	12.86	
BETWEEN 200.00-219.99	6.67	6.27	10.43	18.97	12.17	7.78	6.78	9.19	15.48	15.38	
BETWEEN 220.00-239.99	6.41	7.58	7.86	13.41	13.00	4.05	4.66	6.84	9.15	12.99	
BETWEEN 240.00-259.99	6.21	7.50	7.33	8.27	11.31	5.48	4.18	5.34	8.94	12.10	
BETWEEN 260.00-279.99	5.71	4.44	4.82	5.30	10.57	2.55	1.84	3.37	5.13	8.14	
BETWEEN 280.00-299.99	5.14	3.53	3.53	3.66	7.17	4.88	3.36	3.88	3.79	6.90	
300 AND ABOVE	23.65	17.30	11.59	9.62	9.31	16.29	11.58	10.26	6.71	2.71	

**FUTURE FRESH OFFERING (IN PACKAGES)**

SALE NO	THIS YEAR-2022			LAST YEAR-2021			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
<b>25</b>	28751	9911	<b>38662</b>	32658	14179	<b>46837</b>	-3907	-4268	<b>-8175</b>
<b>26</b>	33176	12523	<b>45699</b>	46551	19558	<b>66109</b>	-13375	-7035	<b>-20410</b>
<b>27</b>	40672	14206	<b>54878</b>	51078	19210	<b>70288</b>	-10406	-5004	<b>-15410</b>
<b>TOTAL</b>	<b>102599</b>	<b>36640</b>	<b>139239</b>	<b>130287</b>	<b>52947</b>	<b>183234</b>	<b>-27688</b>	<b>-16307</b>	<b>-43995</b>

**GTAC Monthly Price Movement**



\* Please note June 2022-23 Price is calculated on Sale 23, 24 Only

**GTAC BUYING (NEW TEAS) FOR THE Sale 24**

	CTC LEAF			DUST			TOTAL				
OFFER	27,54,527.6	Kgs		12,31,647.2	Kgs		39,86,174.8	Kgs			
SOLD	18,63,387.7	Kgs		7,94,280.8	Kgs		26,57,668.5	Kgs			
SOLD %	68%			64%			67%				
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%
TCPL	28,451.5	148.68	2%	TCPL	30,017.5	182.76	4%	TCPL	58,469.0	166.17	2%
HUL	2,72,473.3	229.62	15%	HUL	1,53,289.5	251.62	19%	HUL	4,25,762.8	237.54	16%
W.India	4,77,956.8	263.51	26%	W.India	1,31,159.0	168.10	17%	W.India	6,09,115.8	242.96	23%
Wl.Pack	1,44,657.9	250.28	8%	Wl.Pack	1,22,178.9	203.39	15%	Wl.Pack	2,66,836.8	228.81	10%
N.India	3,39,088.4	191.64	18%	N.India	1,06,004.5	170.32	13%	N.India	4,45,092.9	186.56	17%
Nl.Pack	1,70,028.4	201.62	9%	Nl.Pack	78,113.5	211.31	10%	Nl.Pack	2,48,141.9	204.67	9%
Packeteers	84,212.7	162.70	5%	Packeteers	41,872.5	197.35	5%	Packeteers	1,26,085.2	174.21	5%
C.India	52,915.0	255.90	3%	C.India	35,641.5	247.90	4%	C.India	88,556.5	252.68	3%
Exports	56,373.6	179.98	3%	Exports	26,160.0	123.64	3%	Exports	82,533.6	162.12	3%
Local	1,85,579.7	200.06	10%	Local	35,451.6	173.57	4%	Local	2,21,031.3	195.81	8%
S.India	2,686.3	138.79	0%	S.India	12,672.0	133.37	2%	S.India	15,358.3	134.31	1%
Others	48,964.1	214.67	3%	Others	21,720.3	148.78	3%	Others	70,684.4	194.42	3%
TOTAL	18,63,387.7	221.97	100%	TOTAL	7,94,280.8	197.57	100%	TOTAL	26,57,668.5	214.67	100%

**ASSAM BATTING ORDER (GTAC+CTTA) Sale 14 TO 24**

MARK	2022-23			2021-22		
	RANK	KGS	AVG	RANK	KGS	AVG
Gatoonga	1	78,256	428.17	7	45,766	337.84
Mokrung	2	45,316	408.99	26	11,635	306.12
Halmari	3	85,541	391.65	3	61,816	363.85
Banamalie	4	17,273	390.60		8,778	322.13
HOOKHMOL	5	35,030	390.46	1	12,085	403.98
Sotai	6	22,478	388.81	2	14,205	365.32
Salkathoni	7	94,737	372.44	18	64,793	317.10
Deckiajuli	8	64,695	362.51	19	82,640	316.37
KAMARBUND	9	14,444	361.14		9,716	303.31
Duflating	10	36,202	360.14		9,236	349.44
CHUBWAHIGHGROWN	11	20,926	346.78			
Diffloo	12	17,410	344.16	32	21,544	301.54
Gelakey	13	29,102	338.29	8	33,789	337.23
DOOMURDULLUNG	14	12,546	336.39	6	45,970	350.58
KOOMTAI(B)	15	1,30,720	335.22	10	52,577	329.58
SRESIBBARI	16	24,598	335.01	76	42,982	271.94
MOKALBARICLONAL	17	10,018	334.48	57	25,519	279.91
Khona	18	30,632	328.40		4,957	292.37
Doomni	19	1,11,507	327.55	17	1,19,127	318.62
Jamirah	20	82,286	326.86			
DILLICLONAL	21	40,530	324.40	176	72,376	222.93
Deha	22	48,489	324.32	24	39,556	310.80
Borjan	23	1,36,036	318.85	15	15,847	319.76
AMGOORIE	24	65,798	317.26	20	70,119	315.48
NAHORHABICLONALSPECIAL	25	26,173	315.36		612	316.03

\* Above 10,000 KGS